

Danske Bark

od Oducts

#### Active Ownership Report: 2019

When customers entrust us with their assets and savings, it is our duty to serve their interests by providing investment solutions with the goal to deliver competitive and long-term performance. Our firm commitment to Sustainable Investment with ESG Inside is an integral part of this duty.

ESG Inside is about making better-informed investment decisions – addressing issues of risk, problems, and dilemmas, and influencing portfolio companies through active ownership to contribute to a positive outcome.

Active ownership - through direct dialogue and voting at the annual general meetings - is an important part of our ability to create long-term value to the companies we invest in and to our customers.

We believe it is more responsible to address material ESG matters as investors rather than refraining from investing when issues of concern arise, leaving the problem to someone else to solve. Our portfolio managers are the change agents who can impact companies to manage risks and opportunities.

The aim of our Active Ownership Report covering two parts 'Engagement Report' and 'Voting Report' is to provide our customers and stakeholders with regular updates on our progress and results.

#### The two parts of the report

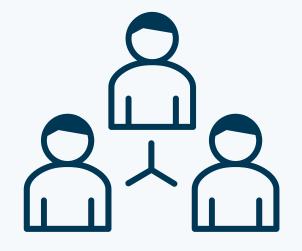


Part 1: Engagement Report



Part 2: Voting Report

### Active Ownership Report: 2019 Part 1: Engagement Report



This presentation is intended to be used as marketing material as defined by the European Directive 2014/65/EU dated 15 May 2014 (MiFID II) in Austria, Belgium, Denmark, Finland, France, Germany, Luxembourg, the Netherlands, Norway, Sweden, Switzerland and the United Kingdom.

#### Engagement Report introduction



We believe that fund-manager-driven dialogue with companies is the most effective as the investment teams are the experts of their respective strategies and portfolios, and tasked with the buy/sell decision.



Our investment teams engage on a regular basis with companies on material ESG matters to understand their risks and opportunities, and to support their growth and development.



We log and monitor company dialogue and progress to ensure a structured engagement process.



# In 2019, Danske Invest Asset Management teams have had the following engagement activities

Companies	49
Country domiciles	4
ESG engagement topics	64
Interactions	135



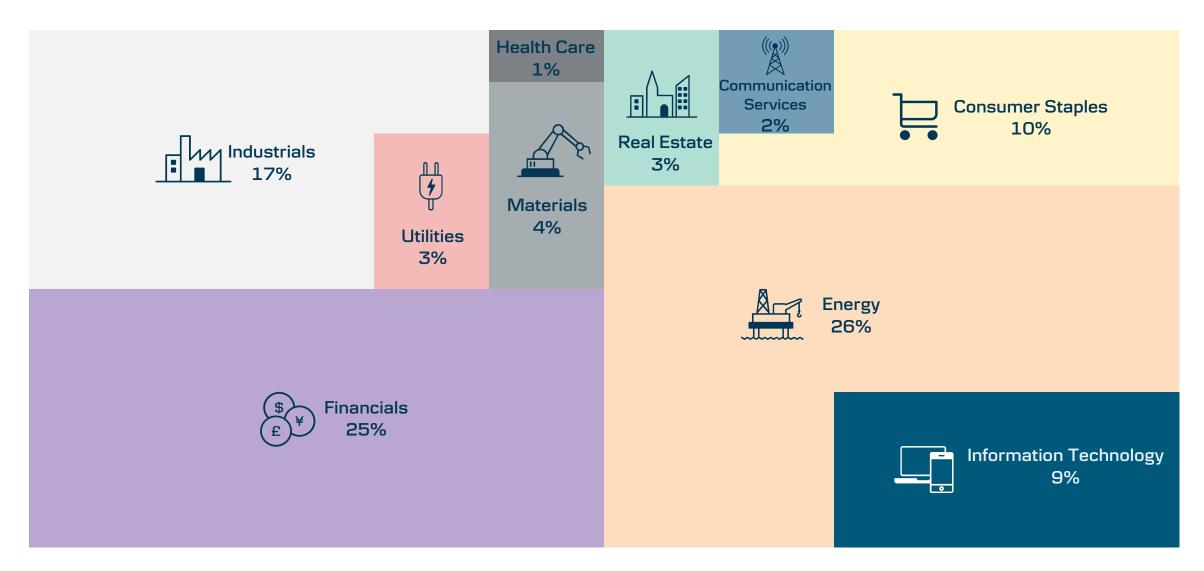
# Danske Invest Asset Management teams have engaged primarily with small, mid $\mathcal{S}$ large cap companies



#### Sector distribution of companies engaged with during 2019

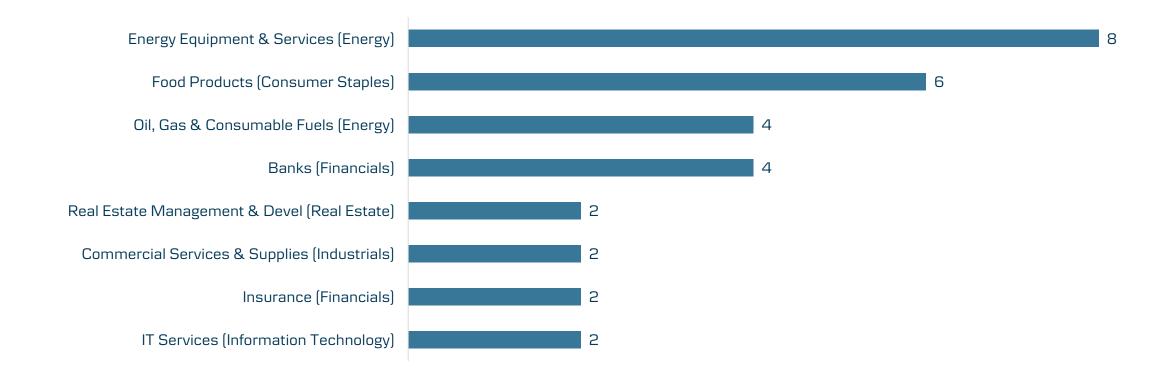
49

Companies

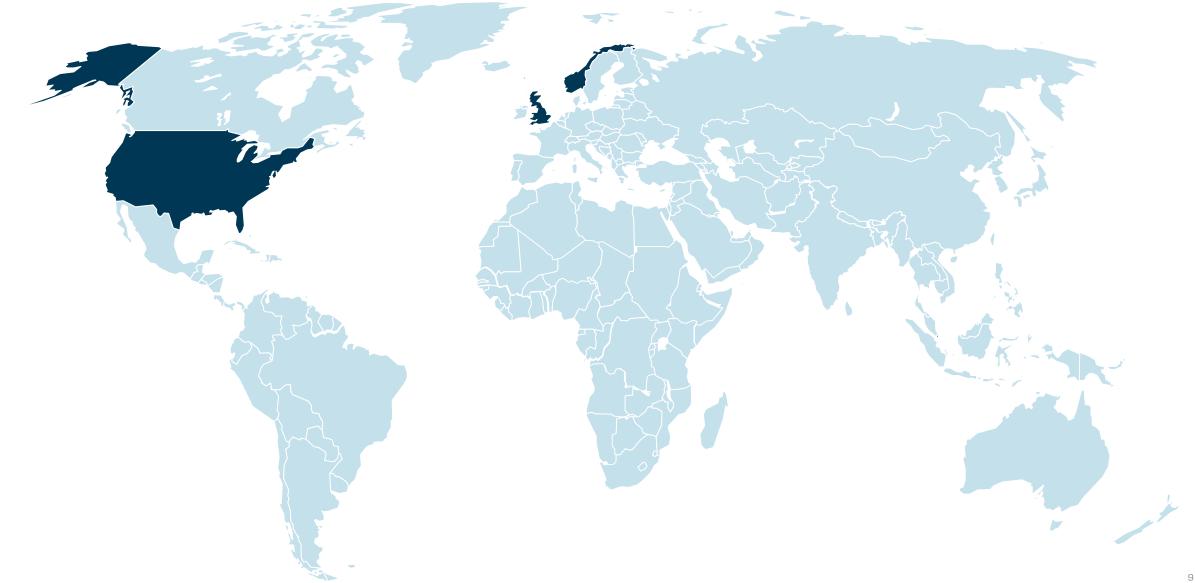


Companies

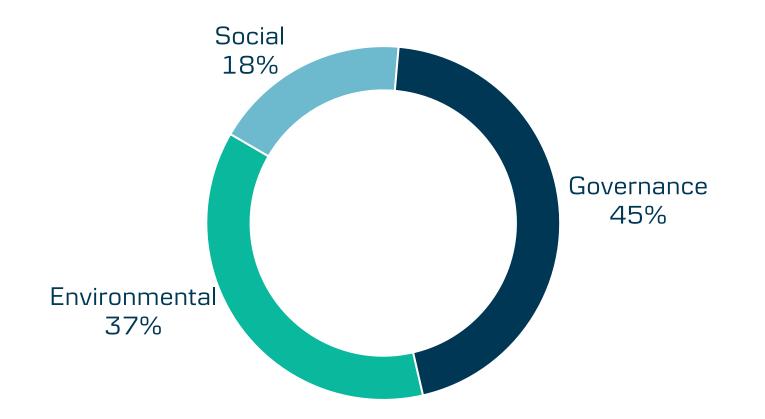
#### Top industries most engaged with during 2019 Number of companies per industry (Sector in bracket)



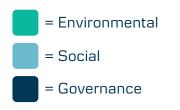
#### Engagement with companies domiciled in 30 countries



#### Split between ESG engagement themes



#### Split between ESG engagement themes across regions





### 64 ESG engagements topics have been addressed and discussed

135

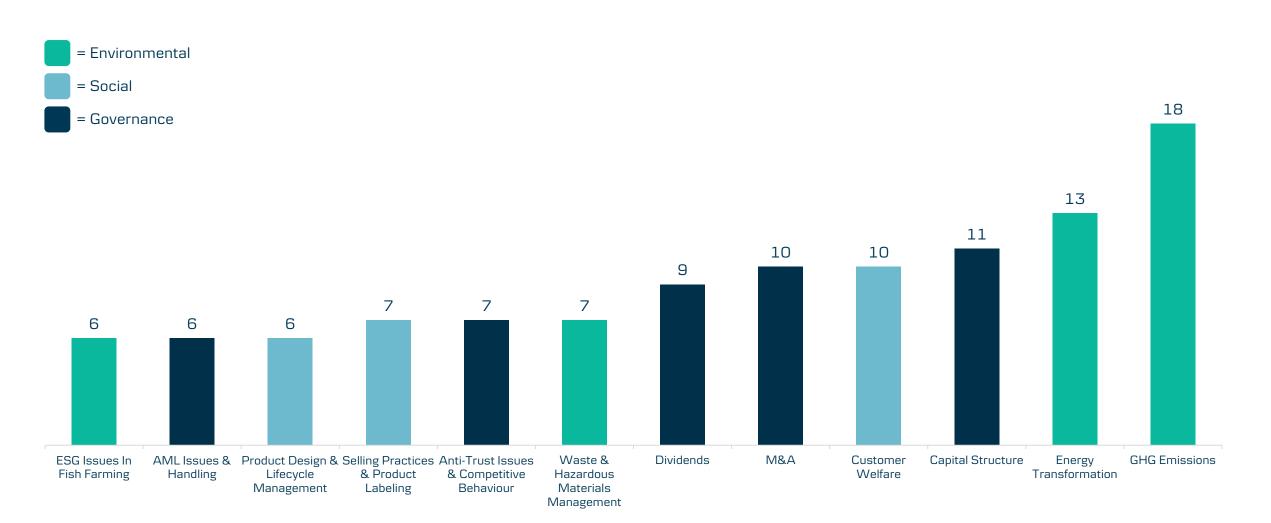
Interactions

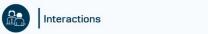
M&A Board Composition Employee Health & Safety Accounting Competence Supply Chain Management Ecological Impacts Water & Wastewater Management Digitalisation Food Safety Anti-Trust Issues & Competitive Behaviour Restructuring Business Ethics Environmental Regulation Energy Transformation<sub>Human Rights &</sub> Community Relations Green Buildings Ownership Structure Personnel Turnover Management of the Legal & Regulatory Environment **Regulations** Sanctions Employee Retention Sustainability Integration & Reporting Product Design & Lifecycle Management Corporate Behaviour Military Sales Process Circular Economy Air Quality Sustainable Lending Compliance Procedures Tax Issues Energy Efficiency **Incentive** Programs GHG Emissions *Capital Structure* Data Security Customer Welfare Environmental Incidents Impact Of Tax Regulation Political Risk Executive Compensation Business Model Resilience International Norms & Principals Sustainability Certificates Labour Standards Environmental Issues Physical Impacts Of Climate Change Waste & Hazardous Materials Management Customer Privacy Anti-Corruption Issues & Handling Data Privacy ESG Issues In Fish Farming Critical Incident Risk Management Responsible Drinking Green Financing Corporate Governance Anti-Trust Issues & Competitive Behaviour Energy Consumption Aml Issues & Handling Plastic/Recycling Products Sustainable Products Sustainable Shipping Dividends

#### Most frequent ESG engagement topics across the E, S, and G theme

Environmental			Social		Governance			
Rank	Торіс	Count	Rank	Торіс	Count	Rank	Торіс	Count
1	GHG Emissions	18	1	Customer Welfare	10	1	Capital Structure	11
2	Energy Transformation	13	2	Selling Practices & Product Labeling	7	2	M&A	10
3	Waste & Hazardous Materials Management	7	3	Product Design & Lifecycle Management	6	3	Dividends	9
4	ESG Issues In Fish Farming	6	4	Data Security	3	4	Anti-Trust Issues & Competitive Behaviour	7
5	Ecological Impacts	5	5	Customer Privacy	2	5	AML Issues & Handling	6
6	Plastic/Recycling Products	4	6	Labour Standards	2	6	Sustainability Integration & Reporting	5
7	Circular Economy	4	7	Employee Health & Safety	2	7	Regulations	4

# Top 3 among the 86 ESG engagement topics: GHG Emissions; Energy Transformation and Capital Structure

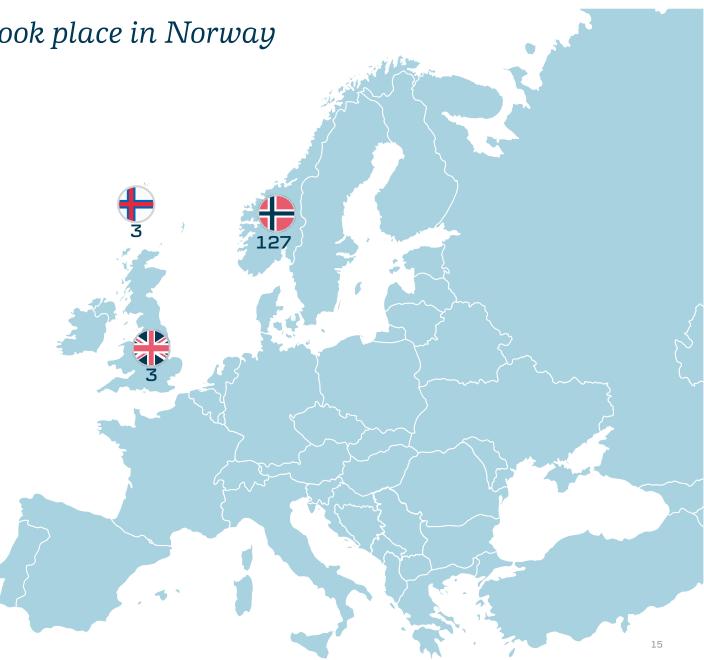




Danske Bank

### The majority of company interactions took place in Norway



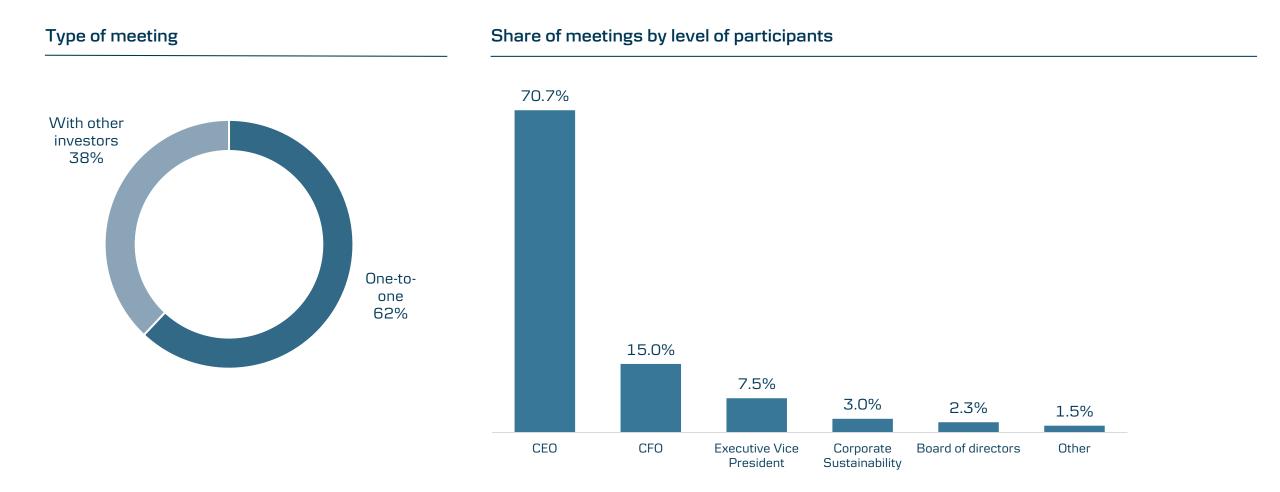


Capital Structure

#### Most commonly addressed ESG topics across geography



#### Company interactions are mainly one-to-one and with CEO



#### Engagement examples: GHG Emissions

#### 18 engagements

Among the 135 total engagements focused on GHG Emissions.

**GHG Emissions** is the first most common topic for our portfolio managers to engage with companies on during 2019. **GHG Emissions** are emissions into earth's atmosphere of any type of various gases contributing to the greenhouse effect.

#### Company Example



Sector: Banks "Discussed with company on reporting."



#### Sector: Energy

"Continuing discussions regarding fuel consumption and CO2 emissions in drilling."



Sector: Consumer Staples "The company's food products with lower carbon footprint."



#### Engagement examples: Energy Transformation



Among the 135 total engagements focused on Energy Transformation.

**Energy Transformation** is the second most common topic for our portfolio managers to engage with companies on during 2019. Energy Transformation is the shift from one type energy into another and might have major social, economic and political implications.

#### Company Example



**Sector: Financials** 'Digitalization's effect for energy usage in business."



Sector: Financials The company's plans for energy transformation."



Sector: Energy The company's new energies and the expansion rate of this business."



#### Engagement examples: Capital Structure

#### 11 engagements

Among the 135 total engagements focused on Capital Structure.

**Capital Structure** is the third most common topic for our portfolio managers to engage with companies on during 2019. **Capital structure** refers to the arrangement of capital from debt and equity use to finance company's operations and growth.

#### Company Example



Sector: Industrials "Discussed about the need for capital."



Sector: Energy "Plans on restructuring the company."



Sector: Energy "Discussed the structure cross ownership."





### Active Ownership Report: 2019 Part 2: Voting Report



This presentation is intended to be used as marketing material as defined by the European Directive 2014/65/EU dated 15 May 2014 (MiFID II) in Austria, Belgium, Denmark, Finland, France, Germany, Luxembourg, the Netherlands, Norway, Sweden, Switzerland and the United Kingdom.

#### Engagement Report introduction



The annual general meeting is an opportunity to voice our opinion, vote on issues of key importance to the running of a company, and contribute to the good governance of the company.



We exercise the right to vote at annual general meetings of Nordic and European companies where we represent relevant holdings. Unless required by special circumstances, holdings in passively managed funds are not subject to voting activities.



We vote either by ourselves or through a service provider. We log and publish our voting records.



## In 2019, Danske Invest Asset Management has had the following voting activities

Meetings	66
Country domiciles	6
Proposals	853

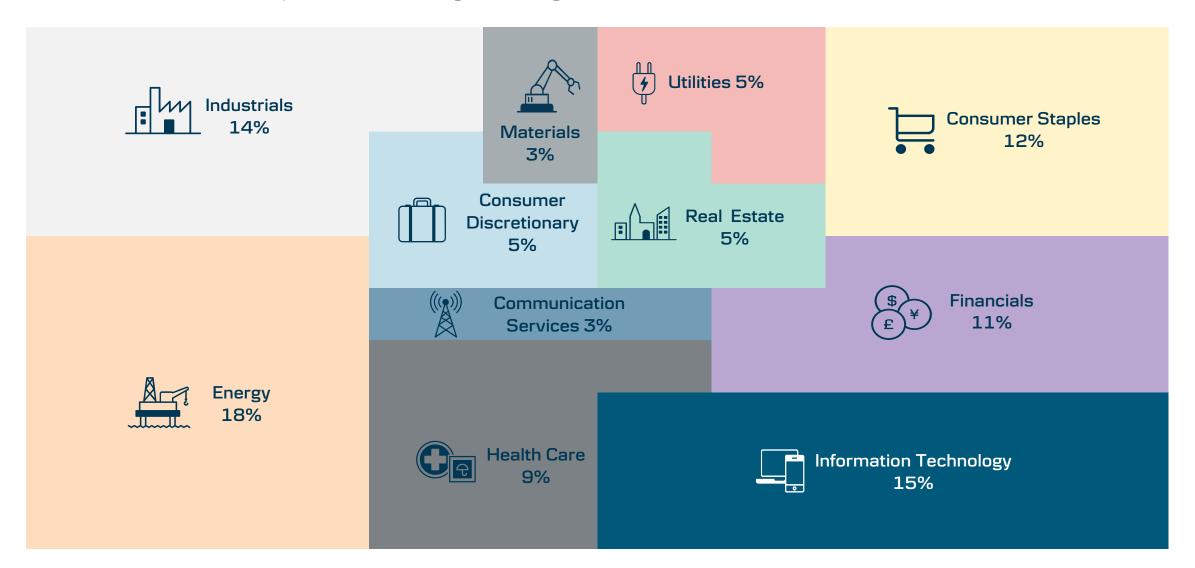


### Sector distribution for our voting during 2019

66

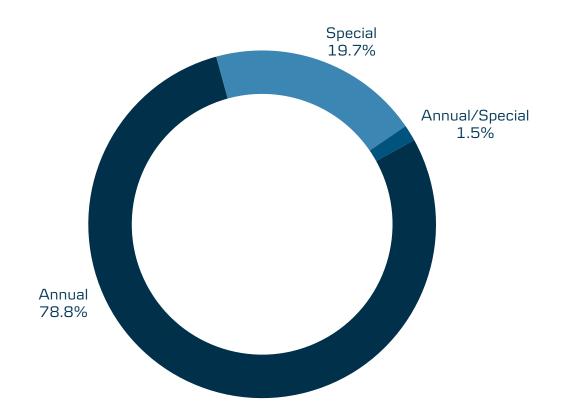
ဂူည

Meetings



**C** 2

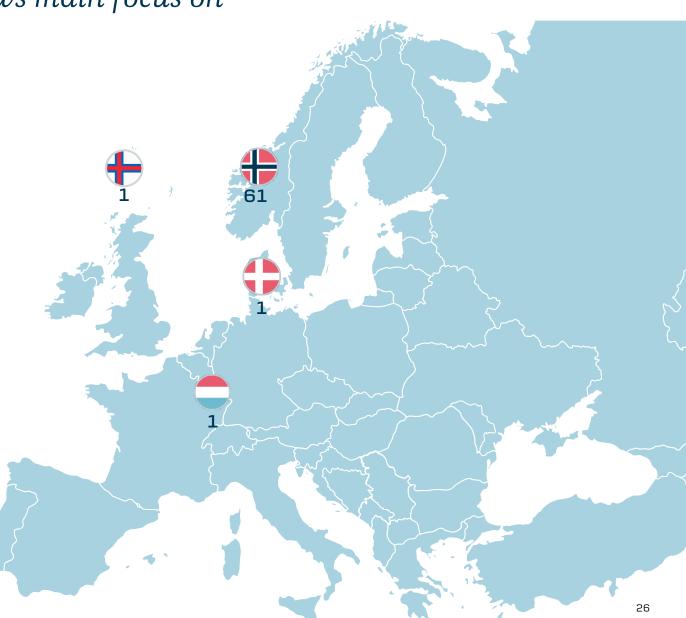
#### Voted primarily at Annual General Meetings (AGM)



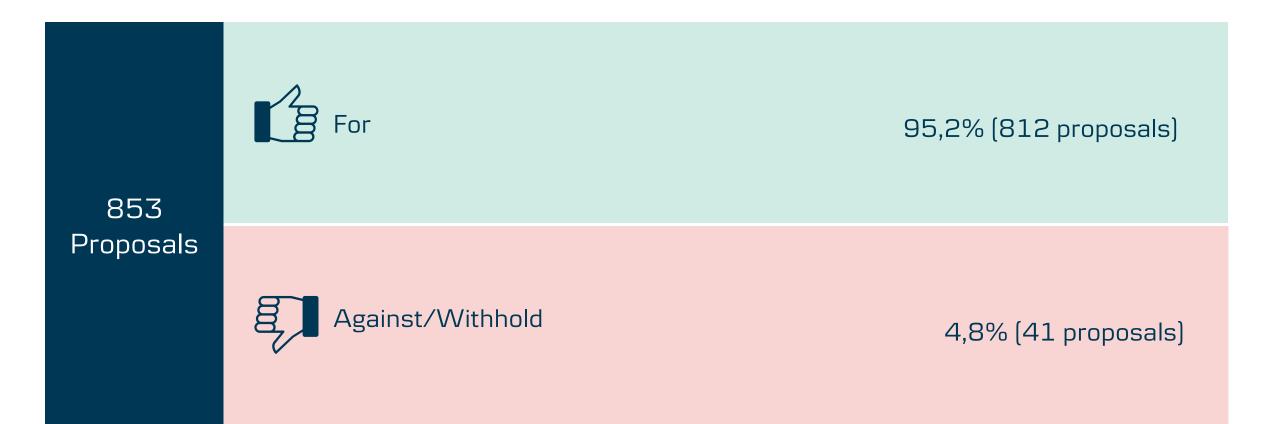
#### Voting distribution across countries shows main focus on Norwegian domiciled companies



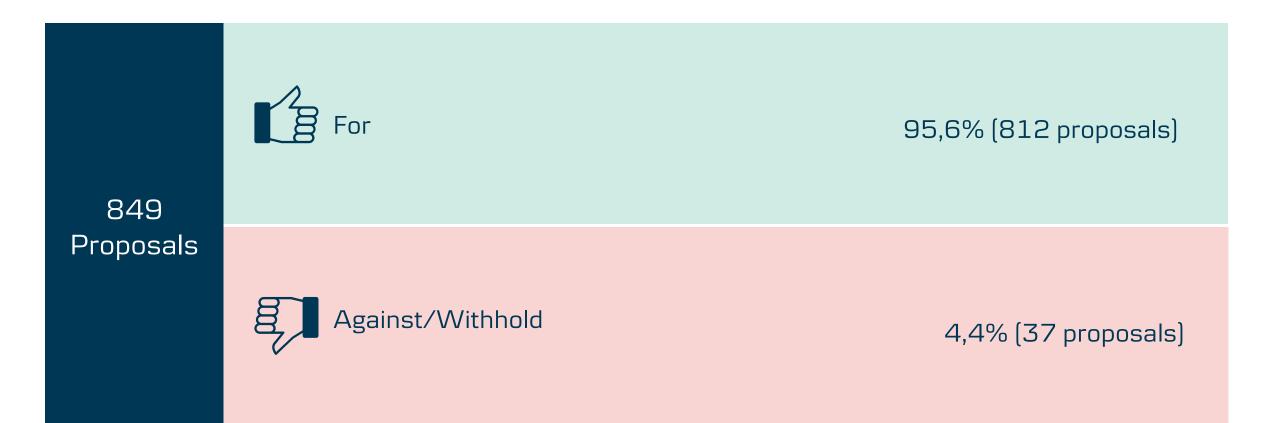
Rest of the world



#### Danske Invest Asset Management predominantly voted 'For' the proposals



## Danske Invest Asset Management predominantly voted 'For' the Management proposals



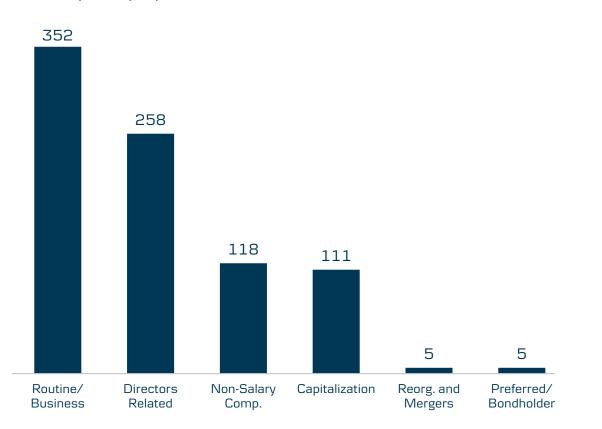
## Danske Invest Asset Management voted 'Against/Withhold' on all the Shareholder proposals



#### 853

#### Most of the voted proposals have been Routine/Business

Management proposals A total of 849 proposals



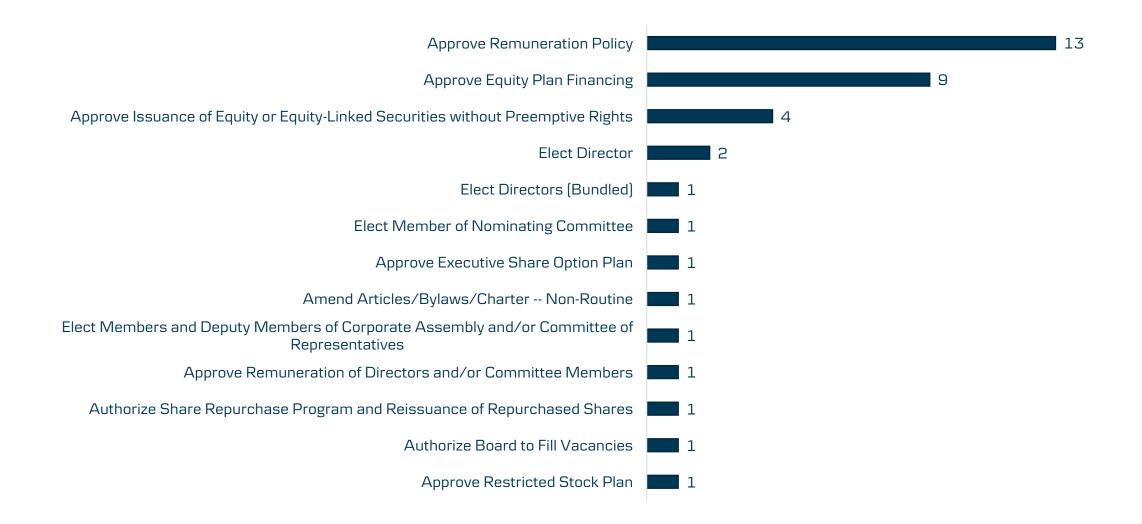
Shareholder proposals A total of 4 proposals



Health/Environmental

4

#### Most common topics where we have voted against management recommendations



#### Disclaimer & contact information

This publication has been prepared by Wealth Management – a division of Danske Bank A/S ("Danske Bank"). Danske Bank is under supervision by the Danish Financial Supervisory Authority (Finanstilsynet).

This publication has been prepared for information purposes only and it is not to be relied upon as investment, legal, tax, or financial advice. The Reader must consult with his or her professional advisors as to the legal, tax, financial or other matters relevant to the suitability and appropriateness of an investment. It is not an offer or solicitation of any offer to purchase or sell any financial instrument. Whilst reasonable care has been taken to ensure that its contents are fair and true, and not misleading, no representation is made as to its accuracy or completeness and no liability is accepted for any loss arising from reliance on it. We accept no responsibility for the accuracy and/or completeness of any third party information obtained from sources we believe to be reliable but which have not been independently verified.

Any reference herein to any financial instrument and/or a particular issuer shall not constitute a recommendation to buy or sell, offer to buy, offer to sell, or a solicitation of an offer to buy or sell any such financial instruments issued by such issuer.

Danske Bank (acting on its own behalf or on behalf of other clients), its affiliates or staff, may perform services for, solicit business from, hold long or short positions in, or otherwise be interested in the investments (including derivatives), of any issuer mentioned herein.

Neither this document nor any copy of it may be taken or transmitted into the United States of America, its territories or possessions (the 'United States') or distributed directly or indirectly in the United States or to any U.S. person (as defined in Regulation S under the U.S. Securities Act of 1933, as amended), including any national or resident of the United States, or any corporation, partnership or other entity organised under the laws of the United States.

Copyright © Danske Bank A/S. All rights reserved. This publication is protected by copyright and may not be reproduced in whole or in part without permission.

Danske Bank Asset Management – a division of Danske Bank A/S Holmens Kanal 2-12 DK-1092 Copenhagen, Denmark Company reg. no.: 61 12 62 28 Tel. +45 45 13 96 00 Fax +45 45 14 98 03 https://danskebank.dk/asset-management

#### Engagement during 2019, by company

Aker ASA Aker BP ASA Arcus ASA Atea ASA B2Holding AS Bakkafrost P/F BW Offshore Ltd. Crayon Group Holding AS DnB ASA Entra ASA Equinor ASA Fjordkraft Holding ASA Gjensidige Forsikring ASA Grieg Seafood ASA Yara International ASA Ice Group AS KAHOOT! AS Kongsberg Gruppen ASA Leroy Seafood Group ASA Magseis ASA Medistim ASA Mowi ASA Norbit Asa Nordic Semiconductor ASA Norsk Hydro ASA Northern Drilling Norway Royal Salmon ASA Norwegian Air Shuttle ASA Norwegian Crystals AS Odfjell Drilling Ltd.

OKEA AS Orkla ASA Panoro Energy ASA Pareto Bank ASA Reach Subsea ASA Sbanken ASA Scatec Solar ASA Self Storage Group ASA Shelf Drilling Ltd. Solon Eiendom ASA SpareBank 1 SR-Bank ASA Storebrand ASA Subsea 7 SA Telenor ASA TGS-NOPEC Geophysical Co. ASA Tomra Systems ASA Veidekke ASA Wallenius Wilhelmsen ASA Webstep ASA

#### Voting during 2019, by company

Aker ASA Aker BP ASA Aker Solutions ASA Arcus ASA Asetek A/S Atea ASA Austevoll Seafood ASA Bakkafrost P/F BW Offshore Ltd. Crayon Group Holding AS Cxense ASA Data Respons ASA DNB ASA Entra ASA Equinor ASA Europris ASA Fjordkraft Holding ASA Gjensidige Forsikring ASA Grieg Seafood ASA Ice Group AS Kitron ASA Kongsberg Gruppen ASA Leroy Seafood Group ASA Lifecare AS Magseis ASA Medistim ASA Mowi ASA Navamedic ASA Nordic Semiconductor ASA Norsk Hydro ASA

Norway Royal Salmon ASA Norwegian Air Shuttle ASA Orkla ASA Panoro Energy ASA Sbanken ASA Scatec Solar ASA Self Storage Group ASA Shelf Drilling Ltd. Solon Eiendom ASA Sparebank 1 Ostlandet SpareBank 1 SR-Bank ASA Spectrum ASA Storebrand ASA Subsea 7 SA Telenor ASA TGS-NOPEC Geophysical Co. ASA Tomra Systems ASA Treasure ASA Vaccibody AS Veidekke ASA Vistin Pharma ASA WALLENIUS WILHELMSEN ASA Webstep ASA XXL ASA Yara International ASA